

Practice Continuation Check List

[Revised November 30, 2011]

	Date Completed	Date Reviewed
1 Practice Valuation		
A. Valuation X Multiplier of _____ = Sales Value		
Less Liabilities _____		
Minimum Sales Price _____		
B. Equipment Sales Price _____		
C. Other Items to be included in sale _____		
Sales Price _____		
D. Purchaser's adjustment as agreed _____		
Adjusted Sales Price _____		
2 Analysis of your practice		
3 Prepare an analysis of your clients		
4 Possible successors		
5 Preparation of an agreement		